Key figures

KION Group overview

in € million	Q1 2017	Q1 2016	Change
Order intake	1,881.7	1,296.7	45.1%
Revenue	1,811.4	1,220.6	48.4%
Order book[1]	2,306.4	2,244.7	2.8%
Financial performance			
EBITDA	253.3	190.0	33.3%
Adjusted EBITDA[2]	263.0	191.7	37.2%
Adjusted EBITDA margin[2]	14.5%	15.7%	–
EBIT	96.6	89.0	8.5%
Adjusted EBIT[2]	152.9	98.6	55.1%
Adjusted EBIT margin[2]	8.4%	8.1%	–
Net income for the period	42.0	33.0	27.2%
Financial position[1]			
Total assets	11,553.2	11,359.2	1.7%
Equity	2,560.0	2,535.1	1.0%
Net financial debt	2,857.1	2,903.4	–1.6%
ROCE[3]	–	6.8%	–
Cash flow			
Free cash flow[4]	64.5	–20.4	>100%
Capital expenditure[5]	42.7	27.8	53.9%
Employees[6]	**30,680**	**30,544**	**0.4%**

1 Figure as at 31/03/2017 compared with 31/12/2016
2 Adjusted for PPA items and non-recurring items
3 ROCE is defined as the proportion of EBIT adjusted to capital employed; ROCE is only calculated at the end of the year
4 Free cash flow is defined as cash flow from operating activities plus cash flow from investing activities
5 Capital expenditure including capitalised development costs, excluding leased and rental assets
6 Number of employees (full-time equivalents) as at 31/03/2017 compared with 31/12/2016

All amounts in this quarterly statement are disclosed in millions of euros (€ million) unless stated otherwise. The addition of the totals presented may result in minor rounding differences. The percentages shown are calculated on the basis of the respective amounts, rounded to the nearest thousand euros.

This quarterly statement is available in German and English at www.kiongroup.com under Investor Relations/Financial Reports. Only the content of the German version is authoritative.