

KEY FIGURES

KION – Overview

in € million	Q3 2026	Q3 2025	Change	Q1 – Q3 2026	Q1 – Q3 2025	Change
Revenue and financial performance						
Revenue	2,834.7	2,704.0	4.8%	8,522.0	8,200.4	3.9%
EBITDA	492.1	479.9	2.5%	1,461.5	1,198.7	21.9%
Adjusted EBITDA ¹	489.7	456.3	7.3%	1,459.6	1,372.1	6.4%
Adjusted EBITDA margin ¹	17.3%	16.9%	–	17.1%	16.7%	–
EBIT	184.2	177.7	3.7%	570.9	325.0	75.7%
Adjusted EBIT ¹	202.9	190.5	6.5%	632.5	575.4	9.9%
Adjusted EBIT margin ¹	7.2%	7.0%	–	7.4%	7.0%	–
Net income	101.6	119.2	–14.8%	309.1	167.1	85.0%
Basic earnings per share (in €)	0.76	0.87	–13.3%	2.30	1.23	87.1%
ROCE ²				8.2%	8.0%	–
Financial position³						
Total assets				19,281.5	18,294.9	5.4%
Equity				6,562.8	6,123.0	7.2%
Net working capital ⁴				1,720.7	1,508.5	14.1%
Net financial debt ⁵				1,196.0	584.0	> 100.0%
Cash flow						
Free cash flow ⁶	98.9	230.9	–57.2%	121.1	392.8	–69.2%
Capital expenditure ⁷	95.7	91.0	5.2%	249.2	264.2	–5.7%
Orders						
Order intake	2,651.0	2,675.9	–0.9%	8,445.0	8,882.0	–4.9%
Order book ^{3, 8}				4,884.3	4,892.3	–0.2%
Employees⁹						
				43,017	42,175	2.0%

1 Adjusted for PPA items and non-recurring items

2 ROCE is calculated as the ratio of adjusted EBIT on an annualized basis to the average capital employed for the past five quarterly reporting dates

3 Figure as at Sep. 30, 2026 compared with Dec. 31, 2025

4 Net working capital comprises inventories, trade receivables and contract assets less trade payables and contract liabilities

5 Key figure comprises financial liabilities less cash and cash equivalents

6 Free cash flow is defined as cash flow from operating activities plus cash flow from investing activities, as well as cash receipts and payments from financial debt used for financing of lease business

7 Capital expenditure in property, plant and equipment and intangible assets, including capitalized development costs

8 The amount reported for the order book as at Dec. 31, 2025 was adjusted upward by €208.5 million

9 Number of employees (full-time equivalents; incl. apprentices; excl. inactive employees) as at Sep. 30, 2026 compared with Dec. 31, 2025

All amounts in this quarterly statement are disclosed in millions of euros (€million) unless stated otherwise. Due to rounding effects, addition of the individual amounts shown may result in minor rounding differences to the totals. The percentages shown are calculated on the basis of the respective amounts, rounded to the nearest thousand euros.

This quarterly statement is available in German and English at www.kiongroup.com. The content of the German version is authoritative.